Show Guidelines

- 1. Prepare orders before the show using the specials listed in the program. Placing orders at the show is important for the publishers and reps, who make the shows possible.
- 2. Bring business cards, PO's, letters of credit and a few extra checks.
- 3. Removing any book from an exhibitor's table without permission is theft and will result in expulsion from the show and from PNBA.
- 4. Take no more than one book per attendee at author signings and events, please.
- 5. Re-sale of donated books undermines the purpose and intent for which they are given, and undermines publisher confidence in independent booksellers.

Deciphering the Specials

- 1. Exhibitors are listed alphabetically in bold, *e.g.* **American Booksellers Association**, followed by the the number of the booth or table location.
- 2. Companies represented by an exhibitor show the referral to the exhibitor, *e.g.* "(see Faherty & Assoc.)"
- 3. The specials are last, and are only valid for orders placed at the show unless otherwise noted.
- 4. The following abbreviations are used to save space: "+" before a number means "extra," and after

a number means "or more."

"assrtd" means "assorted"

"BL" means "backlist"

"FL" means "frontlist"

"FF" means "free freight"

"RT" means "returnable"

"NR" means "non-returnable"

Note: Vendors marked with an asterisk (*) will be exhibiting on BOTH Monday & Tuesday.

ABC Art Books Canada (see Bob Rosenberg/Wilcher)

About Something Good (see Cypress House)

*Abrams Table 22

BL: 25+=+4%, 50+=+6%

Ace

(see Penguin Random House)

ACC Distribution (see Faherty & Assoc.) 10+ = FF & +2% til 12/31/17

Actaea Press (see Cypress House)

Aladdin (see Simon & Schuster)

Albatross (see W.W. Norton)

Albie Designs (see Lovely Little Things)

Algonquin Books (see Workman Publishing) see Workman for special

Algonquin Young Readers (see Workman Publishing)

Alibi (see Penguin Random House)

Altarinda (see Hand Assoc.) 5-19 = 40% NR, FF

Amacom Books (see Faherty & Assoc.) 8+=50% & FF til 12/31/17

Amber Lotus (see Faherty & Assoc.)

*American Booksellers Association Booth 5

Test drive ABA membership until January 31, 2018, for free, and enjoy these benefits and more—including the opportunity to attend ABA's acclaimed Winter Institute.

American Lifestyle Pub. (see Cypress House)

Amistad (see HarperCollins)

Amphoto (see Penguin Random House)

Anchor (see Penguin Random House)

Andrews McMeel Pub (see Simon & Schuster)

Angel Farms Publishing (see Cypress House)

Ant Hill Press (see Cypress House)

*Antique Collectors' Club Booth 9

*Anvil Press Table 8

APG Sales & Distribution (see Faherty & Assoc.) 25+=50% & FF til 12/31/17

Archie Comics (see Penguin Random House)

Artgame (see Chickman Associates)

Artful Press (see Cypress House) Artisan (see Workman Publishing) see Workman for special

Asgard Press (see Chickman Associates)

*Assoc. Book Pubs. of B.C. Table 1

Atlantic Publishing (see Bob Rosenberg/Wilcher)

Atlas/Bookmasters (see Terry-Read) 50%, FF

Atheneum (see Simon & Schuster)

Atria Books (see Simon & Schuster)

*Attic Journals Booth 29

Avatar (see Simon & Schuster)

Ave Maria Pr (see Faherty & Assoc.) 5+=48% & FF til 12/31/17

Avedition (see Faherty & Assoc.) *Free Freight til 12/31/17*

Avon/Morrow (see HarperCollins)

Babalu (see Terry-Read) see Rep for details

Back Bay (see Hachette Book Group)

Baen (see Simon & Schuster) Bahai Pub. (see Hand Assoc.) 5 = 45%, FF; 10 = 50%, FF

*Baker & Taylor Booths 3-4

45% on holiday catalog titles & 48% on selected sidelines through December 15. No min., free freight on 20+ units & no limit on number of orders.

Ballantine (see Penguin Random House)

Balzer + Bray (see HarperCollins)

Bantam Books (see Penguin Random House)

Bar Charts (see Chickman Associates)

Barefoot Naturalist Press (see Cypress House)

Baron Fig (see Chickman Associates)

Barron's Educ. Series Booth 36

35 = Free Freight

Baseball America (see Simon & Schuster)

Basic Books (see Hachette)

Baskin Publishing (see Cypress House)

Beach Lane Books (see Simon & Schuster)

Beacon (see Penguin Random House)

Becker Joest (see Faherty & Assoc.) Free Freight til 12/31/17

Berkley (see Penguin Random House)

*BINC Table 26

Birkhauser (see Faherty & Assoc.)

Biscuit Press (see Cypress House)

Black Dog & Leventhal (see Hachette)

*Blackstone Publishing Booth 26

*Bloomsbury Academic Booth 9

50% & FF til 12/31/17

Bloomsbury Books (see Macmillan)

Blue Guides (see W.W. Norton)

*Blue Manatee Press Table 68

Bob Rosenberg/Wilcher Table 81

*Bookexpo Table 67

Book Bin Inc. Table 76a

Book Publishers NW Table 90

Book Sales (see Book Travelers West)

*Book Travelers West Tables 35-42

Boom Studios (see Simon & Schuster)

Bored Feet (see Hand Assoc.) 10+=FF

Boydell & Brewer (see Bob Rosenberg/Wilcher)

Bower House (see Imprint Group)

Braun Publishing (see Faherty & Assoc.)

Broadside Books (see HarperCollins)

Broadway Books (see Penguin Random House) Brown Books (see Imprint Group)

Brown Trout Calendars (see Chickman Associates) 57%, FF

Brunswick House Press (see Faherty & Assoc.) Free Freight til 12/31/17

Buffalo Girls Salvage (see Lovely Little Things)

Caedmon (see HarperCollins)

*Caitlin Press Table 18

Callisto Publishing (see Faherty & Assoc.) *Free Freight til 12/31/17*

Campfire kids (see Penguin Random House)

*Candlewick Press Tables 43-47

*Capstone Publishers Tables 35-42

see rep for specials

Cardoza (see Simon & Schuster)

*Career Press / New Page Booth 8

10+ = 45% & FF til 12/31/17

Catholic Univ. Amer. Press (see Terry & Read) 45%

Caxton Press (see Book Travelers West) 15 = 45%,FF

Center Street (see Hachette Book Group)

*Chanticleer Book Reviews Table 32

Charlesbridge (see Penguin Random House)

Chelsea Green (see Karel/Dutton Group) 15 = 2%, FF

Chez Gagne Letterpress (see Lovely Little Things)

Chicken Soup for Soul (see Simon & Schuster)

*Chickman Associates Tables 51-58

Children's Pr/Franklin Watts (see Imprint Group)

Child's Play (see Hand Assoc.) 20+ = +5%, FF

Chin Music Press Table 98

Chique Lixo Booth 34

Chooseco (see Book Travelers West) 20 = 55%, FF

Chronicle Books Tables 75-76

BL = +5%, no min., 90 days

Cider Mill Press (see Simon & Schuster)

Clarion (see Houghton Mifflin Harcourt)

Clarity Group (see Cypress House)

Clarkson/Potter (see Penguin Random House)

College Board (see Macmillan)

College Greetings (see Rainbow Connection)

College Wear (see Chickman Associates)

Collins Reference (see HarperCollins)

Columbia Univ. Press Booth 30

BL: 15+ = 50%

*Consortium Table 20

Constellation & Co. (see Lovely Little Things)

Continental Sales/NBN (see Faherty & Assoc) Free Freight til 12/31/17

Convergent (see Penguin Random House)

Conveyance Press (see Cypress House)

Cornell University (see Hand Assoc.)

Countryman Pr (see W.W. Norton)

Cozilove Ent. (see Cypress House)

Crabtree Publishing (see Chickman Associates)

Creative Company (see Chronicle)

Crown

(see Penguin Random House)

*Cypress House Table 31

Reading copies, bookmarks

DaCapo (see Hachette)

Dancing Mommy Press (see Cypress House)

Darling Clementine (see Lovely Little Things)

Data Science Pub. (see Cypress House)

Daudin Distribution (see Faherty & Assoc.) Free Freight til 12/31/17

*David R. Godine Table 74

25+=+4% & FF til 10/20/17

DAW

(see Penguin Random House)

Dawn Publications (see Hand Assoc.) 10+=45%, FF

DC Comics (see Penguin Random House)

Delacorte (see Penguin Random House)

Dell (see Penguin Random House)

Del Rey (see Penguin Random House)

Dial Press (see Penguin Random House)

Diamond Book Dist. (see Bob Rosenberg/Wilcher)

Diamond Cutter Press (see Faherty & Assoc.) Free Freight til 12/31/17

Discovery Books (see Faherty & Assoc.) *Free Freight til 12/31/17*

Disney (see Hachette Book Group)

Distributed Art Publishers (see Karel/Dutton Group) TR BL: 15+=+3%

DK

(see Penguin Random House)

(see Penguin Random House)

Downtown Bookworks (see Simon & Schuster)

Dragonfly (see Penguin Random House)

Drawn & Quarterly (see Macmillan)

DreamTime LLC (see Cypress House)

Dufour Editions (see Bob Rosenberg/Wilcher)

Duke Univ. Press (see Columbia Univ. Pr.)

duopress (see Workman Publishing)

Dutton (see Penguin Random House)

Earlswood Press (see Faherty & Assoc.) Free Freight til 12/31/17

EarthArt International (see Taku Graphics)

Earth Dreams Jewelry (see Rainbow Connection)

*Earth Sky + Water Booth 27

50% & FF + free displays see rep for details

Earthbound Journals (see Chickman Associates) Free Freight

(see HarperCollins)

Eccolo Ltd (see Chickman Associates)

Economist (see Hachette)

*EDC/Usborne Tables 43-47

Edda USA (see Cypress House)

Editions Didier Millet (see Faherty & Assoc.) *Free Freight til 12/31/17*

Eksmo Publishing House (see Faherty & Assoc.) *Free Freight til* 12/31/17

Ember (see Penguin Random House)

Enchanted World Boxes (see Chickman Associates)

Entangled (see Macmillan)

*Epicenter Pr/Aftershocks Media Tables 35-42

10+ = FF

F+W Media (see Hand Assoc.) 10+ = 50%.FF

*Faherty & Associates Booth 8

Faith Words (see Hachette Book Group)

***Familius Tables 35-42**25 = 55% on BL Busters

- 1.

Fantagraphics (see W.W. Norton)

Farrar, Straus, & Giroux (see Macmillan)
FSG Work in Progress tote give-away

Feiwel & Friends (see Macmillan)

Felony & Mayhem (see Bob Rosenberg/Wilcher)

Fifth Dentist (see Cypress House)

*Firefly Books Tables 43-47

Fireside (see Simon & Schuster)

First Second Graphic Novels (see Macmillan)

Flamant (see Faherty & Assoc.) *Free Freight til 12/31/17*

Flatiron Books (see Macmillan)

Flirt (see Penguin Random House)

Flowerpot Press (see Book Travelers West) 20 = 50%, FF

Flying Bear Press (see Cypress House)

Fodors (see Penguin Random House)

Folger Library (see Simon & Schuster)

Folio Bookmarks (see Chickman Associates) *Free Freight*

Fonograf Editions (see Propeller Books) For-CEOs-Only (see Cypress House)

Forever (see Hachette Book Group)

*Forest Avenue Press Table 30

Forever Yours (see Hachette Book Group)

Forefront Publishing (see Faherty & Assoc.) Free Freight til 12/31/17

Found Image (see Bob Rosenberg/Wilcher)

Fox Chapel Publishing (see Faherty & Assoc.)

Franklin Covey (see Simon & Schuster)

Free Press (see Simon & Schuster)

*Fresh Frances Greetings Booth 21

 $$150+ = Free\ Freight$

Fun Studio (see Simon & Schuster)

Fur Trade Press (see Imprint Group)

*Galaxy Press Booth 6

Galison (see Chronicle)

Gallery Books (see Simon & Schuster)

Gallery Leather (see Chickman Associates)

Games Workshop (see Simon & Schuster)

Gardner Publishing (see Hand Assoc.) 20+ = +5%, FF

George Braziller (see W.W. Norton)

Georgetown Univ. Pr. (see Columbia Univ. Pr.)

Get Sirius Press (see Cypress House)

*Gibbs Smith Table 24

20 = +2%, FF; 35 = +5%, FF+90 days

Gifttrenz/Franklin Mill (see Chickman Assoc.) *Free Freight, no min.*

Global Art materials (see Book Travelers West)

*Go Stay Kit & Pet Planner Table 73

Golden (see Penguin Random House)

Gopher Prairie Press (see Cypress House)

Gorham Printing Table 93

Complimentary writer's workshop packet, full of tools to help your local writing group thrive

Grand Canyon Assoc. (see Imprint Group)

Grand Central Pub (see Hachette Book Group)

*Graphic Arts Booth 11

Graywolf (see Macmillan)

Greenwillow (see HarperCollins)

*Greystone Books Table 13

Gryphon House (see Hand Assoc.)

Guiness World Records (see Macmillan)

Hachette Book Group Tables 91-92 25+ = +3%

25+ = +3%see rep for details

Hand Associates Tables 77-78

*Harbour Pub/Douglas & McIntyre/Nightwood Ed. Table 4

Hardie Grant (see Chronicle)

HarperCollins Pub Tables 83-87

HarperOne (see HarperCollins)

Harvard Common Press (see Book Travelers West)

Harvard Univ. Press (see Columbia Univ. Pr.) BL = FF, no min.

Health Comms Inc (see Bob Rosenberg/Wilcher)

Henry Holt (see Macmillan) *Heritage House Table 14

Heyday Books (see Book Travelers West) 10 = 48% FF

*History Invasions Table 69

Hogarth (see Penguin Random House)

*Holiday House Table 70 20+ = 50%, FF

Hooked on Phonics (see Simon & Schuster)

Houghton Mifflin Harcourt Tables 96-97

Howard Books (see Simon & Schuster)

Huckleberry Press (see Cypress House)

Hydra (see Penguin Random House)

Hyperion (see Hachette Book Group)

Ideal Bookshelf (see Chickman Associates) \$350+ = FF

*Idyll Arbor Booth 19

Iffenwen Publishing (see Cypress House)

Image (see Penguin Random House)

*Imprint Group/ Derek Lawrence Tables 43-47

*Independent Pub Grp
Booth 9

25 = 50% & FF

*Ingram Content Group Booth 13

*Ingram Publisher Services Booth 12

*Ingram Spark Booth 14

Inner Traditions & Bear (see Karel/Dutton Group) *BL*: 10 = 50%, *FF*

*Innovation Press Table 34 Interlink Pub Group (see Hand Assoc.) 25+ = 50%; 50 = 50%,FF

IPM/Casemate (see Terry-Read) 5 = 50%

IRH Press (see Faherty & Assoc.) Free Freight til 12/31/17

Island Press (see Faherty & Assoc.) 5+=46% & FF til 12/31/17

Issues Press (see Idyll Arbor)

It Books (see HarperCollins)

J. Stark (see Lovely Little Things)

Jay Gray (see Cypress House)

Jericho Books (see Hachette Book Group)

Jessica Kingsley Pub (see Terry & Read) TR: 10 = 46%, FF

JillianMADE (see Lovely Little Things)

John Fielder (see Imprint Group)

Johns Hopkins Univ. Press (see Terry & Read) *TR:* 45%; *Short:* 40%

Joseph Brinton Jewelry (see Rainbow Connection)

Kane/Miller (see EDC/Usborne)

Kaplan (see Simon & Schuster)

*Karel/Dutton Group Table 21

Katherine Tegan Books (see HarperCollins)

Kensington (see Penguin Random House)

Kent State Univ. Press (see Bob Rosenberg/Wilcher)

*Keokee Co. Publishing Booth 18

5+=45% , FF

Kingfisher Children's Books (see Macmillan) Kingfisher Larousse Chambers (see Houghton Mifflin Harcourt)

Klutz (see Scholastic)

Knopf (see Penguin Random House)

Kodansha (see Penguin Random House)

Kumon Publishing (see Book Travelers West) 25 = 50%

Kuperard/Culture Smart (see Penguin Random House)

Lang Companies (see Chickman Associates)

Laurel Leaf (see Penguin Random House)

Laurence King Pub (see Chronicle)

Lee Boudreaux Books (see Hachette Book Group)

Lerner Pubns (see Hand Assoc.) FL: 10 = 50%,FF; 10 Kar-Ben Holiday titles = 50%, FF

Letterary Press (see Bob Rosenberg/Wilcher)

Leuchtturm 1917/Semikolon0 (see Faherty & Assoc.)

Life & Style (see Hachette Book Group)

LifeReloaded Specialty Pub (see Cypress House)

Lifethread Institute (see Cypress House)

Links International (see Faherty & Assoc.) Free Freight til 12/31/17

Listening Library (see Penguin Random House)

Litographs (see Book Travelers West) FF on Show Orders

Little Bee (see Simon & Schuster)

Little Brown (see Hachette Book Group)

Live Out Loud (see Cypress House)

Living Language (see Penguin Random House)

Llewellyn/Flux/Midnight Ink Table 79 10-24 = 48%,FF; 25+ = 50%,FF

*Lone Pine Publishing

Booth 17 10+ = 45%+FF

*Lonely Planet Table 23

BL: 10 = 50%, FF

Lost Coast Press (see Cypress House)

*Lovely Little Things Booth 28

LSU Press (see Terry & Read) 50%

Lucas Books (see Penguin Random House)

Lulie Wallace (see Lovely Little Things)

Macmillan Tables 94-95 +2% on eligible BL

+2% on eligible BI see rep for details

Magnetic Poetry (see Chickman Associates) \$600+ = FF

Manhatten Prep Pub. (see Simon & Schuster)

Marco Polo Travel Pub. (see Faherty & Assoc.) *Free Freight til 12/31/17*

Mary Jane O'Loughlin (see Cypress House)

Masala Cards (see Rainbow Connection)

McGill-Queens Univ. Pr. (see Columbia Univ. Pr.)

*McGraw-Hill Education Booth 10

25+=+3%

Meadowbrook Pr (see Simon & Schuster)

Media Lab Books (see Cypress House)

Melville House (see Penguin Random House)

Merck (see Simon & Schuster

MerryMakers (see Book Travelers West) see rep for special

*Microcosm Publishing Table 71

Midpoint Trade Books (see Imprint Group)

Midway Books (see Cypress House)

Mighty Bright Book Lights (see Chickman Assoc) \$250+=+10% & FF

Miles to Go (see Chickman Associates)

Millichap Books (see Bob Rosenberg/Wilcher)

Mini + Meep (see Lovely Little Things)

Minotaur (see Macmillan)

MIT Press (see Univ. Press Sales Assoc.) 10+BL=48%, FF

Mitscoots (see Lovely Little Things)

Modern Library (see Penguin Random House)

Moleskine (see Chronicle)

Momosa Publications (see Faherty & Assoc.) *Free Freight*

Motherland Press (see Cypress House)

*Mountain Press Table 48

50% & FF

*Mountaineers Table 19

10 = 50% , FF & 90 days

Mudpuppy (see Chronicle)

Mulholland Books (see Hachette Book Group)

Multnomah (see Penguin Random House)

Museum of New Mexico Pr (see Bob Rosenberg/Wilcher)

Nacscorp (see Chickman Associates)

Nation (see Hachette)

*National Geographic Booth 2

Naval Institute Press (see Book Travelers West) 8 = 50%, FF

NBN/Globe Pequot (see Hand Assoc.) 20+ = FF

New Directions (see W.W. Norton)

*New Harbinger Booth 7

RT: 10+ = FF

New in Chess (see Faherty & Assoc.)

*New Star Books Table 5

New York Review Books (see Penguin Random House)

Newmarket (see HarperCollins)

Nona Smith (see Cypress House)

*North American Book Dealers Exchange (NABE) Table 62

Norwood House (see Imprint Group)

*Not a Pipe Publishing Table 72

5+ = 50%, FF

Now I'm Reading (see Penguin Random House)

NYU Press (see Columbia Univ. Pr.)

Offshoot (see Faherty & Assoc.) *Free Freight*

Oh, Little Rabbit (see Lovely Little Things)

Old Farmer's Almanac (see Houghton Mifflin Harcourt)

*Oni Press Table 64

*Ooligan Press Table 63

Open Road Travel Guides (see Simon & Schuster)

Orbit (see Hachette Book Group)

*Orca Book Publishers Tables 9-10

50% until Oct 31 code PNBA50

Oregon State Univ. Press Table 82a

Original Hardware (see Lovely Little Things)

Oscar Riera Ojeda Pub (see Faherty & Assoc.) Free Freight

*Other Press Table 49

Oxford Univ. Press (see Redsides) 40 Very Short Intros = 50% & a tabletop display

Page Street (see Macmillan)

Palm Beach Readers (see Rainbow Connection)

Pam Kraus Books (see Penguin Random House)

Pantheon (see Penguin Random House)

PaperCutz (see Macmillan)

Paradigm Pub (see Bob Rosenberg/Wilcher)

Passionquest (see Cypress House)

Paula Wiserman Books (see Simon & Schuster)

Peachtree Pubs Ltd (see Hand Assoc.) 20+=+3%; 30+=+4%

Pegasus (see W.W. Norton)

Penguin Random House Booths 37-40

Penn State Univ. Press (see Bob Rosenberg/Wilcher)

Pentland Press (see Cypress House)

Pepin Press (see Hand Assoc.)

Perennial (see HarperCollins)

Perfect Day Books (see Propeller Books)

Persea (see W.W. Norton)

*Perseus Distribution Booth 15

*Peter Pauper Press Tables 43-47

Peter W. Stearns Ent. (see Cypress House)

*Phaidon Press Booth 10

10+=+2, FF

Picador USA (see Macmillan)

Pictoplasma (see Faherty & Assoc.) Free Freight until 12/31/17

Pikachu Press (see Simon & Schuster)

Pimsleur (see Simon & Schuster)

Pine Winds Press (see Idyll Arbor)

Pine Winds Connection (see Idyll Arbor)

*PNBA Holiday Catalog Booths 23-24

*PNBA Rural Libray Project Booth 25

Pocket Books (see Simon & Schuster)

*Pomegranate Table 25 \$250+ = Net 60 & FF

Poppy (see Hachette Book Group)

Potter Craft (see Penguin Random House)

Potter Style (see Penguin Random House)

powerHouse Bks (see Penguin Random House)

Prestel Art Bks (see Hand Assoc.) 46%, FF

Priddy Books (see Macmillan)

Princeton Architectural (see Chronicle)

Princeton Review (see Penguin Random House)

Princeton Univ. Press (see Univ. Press Sales Assoc.) 15+ = 47%, FF

Produce (see Lovely Little Things)

Propeller Books Table 89 10 = 50%, FF

Proseyr Publishing (see Imprint Group)

Public Affairs (see Hachette)

*Publishers Group West Booth 16

Pushcart Pr (see W.W. Norton)

Pushkin (see Penguin Random House)

QED Press (see Cypress House)

Quadrille (see Chronicle)

Quantum Health Pub. (see Cypress House)

Quantuck Lane Pr (see W.W. Norton)

*Quarto Publishing Group Tables 35-42

20-24 = +2%; 25-39 = +3%; 40-64 = +4%; 65+ = +5%

Quercus (see Hachette Book Group)

Quirk Books (see Penguin Random House)

*Rainbow Connection Booth 22

Random House (see Penguin Random House)

Raven Tree / Delta Pub (see Faherty & Assoc.) Free Freight until 12/31/17

Ray Troll (see Taku Graphics)

Rayo (see HarperCollins)

Read My Lips Apothecary (see Chickman Associates)

Reader's Digest (see Simon & Schuster)

Rebellion (see Simon & Schuster)

Redhook (see Hachette Book Group)

Red Umbrella Designs (see Lovely Little Things)

Redsides Pub. Services Table 82

*Red Wheel/Weiser/Conari Booth 7

10+ = 50% & FF til 12/31/17

Regan Arts (see Simon & Schuster)

Regina Orthodox Press (see Faherty & Assoc.)

Rewined (see Lovely Little Things)

Rheumatoid Arthritis Project (see Cypress House)

Richard Leebrick/Luminare (see Cypress House)

Ripley Pub (see Simon & Schuster)

*Ripple Grove Press Table 65

Riverhead (see Penguin Random House)

*RMB/Rocky Mountain Book Table 12

Roam by 42 Pressed (see Lovely Little Things)

Roaring Brook Pr (see Macmillan)

Rockpile Press (see Cypress House)

Rodale (see Macmillan)

*Ronsdale Press Tables 6-7

50% on "Kingdom of No Worries"

Roselight Publishing (see Cypress House)

Rowman & Littlefield (see Hand Assoc.)

*Royal B.C. Museum Table 2

Running Press (see Hachette)

Rutgers Univ. Press (see Hand Assoc.) *BL*: 5+ = 50%, *FF*

Ryder Ridge Press (see Cypress House)

Sacred Bee (see Rainbow Connection)

Sad Shop (see Chickman Associates)

Safety Times (see Cypress House)

*Sasquatch Books Booth 1

SCB Distributors (see Karel/Dutton Group) 10 = 50%,FF Schiffer Publishing (see Hand Assoc.) 5+ = 45%, FF

*Scholastic Tables 27-29

Scholastic Library Pub. (see Imprint Group)

Scientific Publishing (see Faherty & Assoc.) Free Freight til 12/31/17

Scribner (see Simon & Schuster)

Seal Press (see Hachette)

Self Realization Fellowship (see Bob Rosenberg/Wilcher)

Sellers Publishing (see Faherty & Assoc.) Books: 10+ = FF tils 12/31/17

Seltmann & Sohne (see Faherty & Assoc.)

Seven Seas Entertainment (see Cypress House)

SFIM Books (see Cypress House)

Shambhala (see Penguin Random House)

Self Realization Fellowship (see Bob Rosenberg/Wilcher)

Shelia Clapkin (see Cypress House)

Shelter Harbor Press (see Book Travelers West) 10 = 45% FF; 50% FF NR

Shocken (see Penguin Random House)

*Shorefast Editions Table 59

\$150 = +5%; \$250 = +5% & FF

Simple Scent Soap (see Rainbow Connection)

*Sillan Pace Brown Pub. Table 33

Simon & Schuster Booth 32

30+ = +3% & 120 days til 11/20/17

Sky of Blue Cards (see Lovely Little Things)

Sleeping Bear (see Imprint Group)

Slightly Stationery (see Lovely Little Things)

SLG Books (see Cypress House)

Smack of Jellyfish (see Taku Graphics)

Smithsonian Books (see Penguin Random House)

Sock It To Me (see Chickman Associates) \$750+ = FF

Soho (see Penguin Rando House)

*Sounds True Tables 35-42 10 = 52%, FF

*Sourcebooks Tables 43-47

Spiegel & Grau (see Penguin Random House)

Springer Nature (see Terry & Read) see Rep for specials

Square Fish Books (see Macmillan)

St. Martin's Press (see Macmillan)

Steel Petal Press (see Lovely Little Things)

Sterling Publishing (see Chickman Assoc.) 25+ = 90 day dating

Stillman & Birn (see Chickman Associates)

Stonehenge Designs (see Chickman Associates)

Storey Books (see Workman Publishing)

Storiarts (see Chickman Associates)

SUNY Press (see Hand Assoc.)

Sylvan Learning (see Penguin Random House)

Syracuse University (see Hand Assoc.)

*Taku Graphics Tables 60-61

150 = +5%; 250 = +5% & FF

*Talonbooks Tables 15-16

Tarcher (see Penguin Random House)

Temple Univ. Press (see Bob Rosenberg/Wilcher)

Templeton Press (see Faherty & Assoc.) 50% & FF til 12/31/17

teNeues Publishing (see Hand Assoc.)

Ten Speed (see Penguin Random House)

Terry & Read Booth 35

Texas A&M Univ. Press (see Chickman Associates)

Thames & Hudson (see W.W. Norton)

The Experiment (see Workman Publishing) see Workman for specials

The Tote Project (see Lovely Little Things)

Theo Chocolate (see Book Travelers West) \$175 net = FF

*Theytus Books Table 3

Thomas Lazzarini (see Cypress House)

Three Rivers (see Penguin Random House)

Tide-Mark (see Chickman Associates)

Tiger Tails (see Book Travelers West) 10 = 48%, FF

Tim Duggan (see Penguin Random House)

Timber Press (see Workman Publishing) see Workman for special

*Time Inc. Books Tables 35-42 25 = +4%

Tin House Books Table 88

Tolawaken Press (see Cypress House)

Toon Studio Press (see Faherty & Assoc.) *Free Freight til 12/31/17*

Tor/Forge (see Macmillan)

Touchstone (see Simon & Schuster)

*Touchwood Editions Table 11

Trailmaster (see Bob Rosenberg/Wilcher)

Transaction (see Terry-Read) see rep for specials

Treasure Bay (see Imprint Group)

Triumph Media Press (see Cypress House)

(see Penguin Random House)

Tupelo Press (see Bob Rosenberg/Wilcher)

Tuttle Publishing (see Karel/Dutton Group) 25+=50%, FF

Twelve (see Hachette Book Group)

Twirl (see Chronicle)

Unemployed Philosopher Gld (see Chickman Associates)

Univ of Arkansas Press (see Bob Rosenberg/Wilcher)

Univ of Arizona Press (see Bob Rosenberg/Wilcher)

*Univ of B. C. Press Table 17

Univ of California Press (see Columbia Univ. Pr.)

Univ of Chicago Press (see Redsides) 47% on trade & specialist BL

Univ of Georgia Press (see Terry-Read) 45%

Univ of Illinois Press (see Terry & Read)

Univ of Minnesota Press (see Hand Assoc.)

Univ of Nebraska Press (see Bob Rosenberg/Wilcher)

Univ of Nevada Press (see Bob Rosenberg/Wilcher)

Univ of New Mexico Press (see Bob Rosenberg/Wilcher)

Univ of North Carolina Press (see Terry & Read) 47% Univ of Oklahoma Press (see Bob Rosenberg/Wilcher)

Univ of Penn Press (see Bob Rosenberg/Wilcher)

Univ of Pittsburgh Press (see Bob Rosenberg/Wilcher)

Univ of Tennessee Press (see Bob Rosenberg/Wilcher)

Univ of Texas Press (see Terry & Read) 45% TR & Short

Univ of Toronto Press (see Terry & Read) TR: 45%, Short 40%

Univ of Utah Press (see Hand Assoc.)

Univ of Washington Press Booth 31

BL: 5 = 50%

Univ of Wisconsin Press (see Terry & Read) 50%

Univ Press of Florida (see Bob Rosenberg/Wilcher)

Univ Press of Kentucky (see Hand Assoc.)

Univ Press of Mississippi (see Terry & Read) 50%

Univ. Press of New England (see Bob Rosenberg/Wilcher)

*University Press Sales Associates Table 50

US Games Systems (see Book Travelers West) \$300 net = FF

Victory Belt (see Simon & Schuster)

Viking (see Penguin Random House)

Villard (see Penguin Random House)

Vintage (see Penguin Random House)

Vintage Bookmarks (see Book Travelers West) 100 units (\$150 net) = FF

Virginia Lee Siewert (see Cypress House)

Vision (see Hachette Book Group) Visual Profile Books (see Faherty & Assoc.) Free Freight til 12/31/17

Viz Media (see Simon & Schuster)

W.W. Norton Booth 33

Walt McKeown Pub. (see Cypress House)

Warehouse One (see Cypress House)

Washington Square Pr (see Simon & Schuster)

*Washington State U.P. Table 66

3+ = 40%, FF

Waterbrook (see Penguin Random House)

Watson-Guptill (see Penguin Random House)

Weigley Publications (see Cypress House)

Weinstein Books (see Hachette)

Weldon Owen (see Simon & Schuster)

Wendy Lamb (see Penguin Random House)

Westholme (see Bob Rosenberg/Wilcher)

*Westminster John Knox Booth 20

50% + FF until 11/15/17

Westview (see Hachette)

White Mountain Puzzles (see Chickman Associates)

Wild Coyote Press (see Cypress House)

Wilder Press (see Cypress House)

Wiley (see Imprint Group)

Williamstown Pub (see Cypress House)

Willow Creek Press (see Chickman Associates)

Willy Nilly Stories (see Cypress House)

Wine Appreciation Guild (see Bob Rosenberg/Wilcher)

Wings on Disk (see Cypress House)

Wisdom (see Simon & Schuster)

Wizards of the Coast (see Penguin Random House)

Woodlands Wildlife Mendocino (see Cypress House)

*Workman Publishing **Tables 35-42** 50 = 50%,FF & Jan dating

World Almanac (see Simon & Schuster)

Woza Books (see Cypress House)

XPat Media (see Faherty & Assoc.) Free Freight til 12/31/17

(see Univ. Press Sales Assoc.) TR & SC: 48%; TX: 40% or choose FF

Yearling (see Penguin Random House)

Yen Press (see Hachette Book Group)

Zebra Publishing (see Faherty & Assoc.)

Zigamedia (see Book Travelers West) 24 (2 per title) = 54% NR

(see Penguin Random House)